



Address:

**Qdoba Restaurant Support Center
4865 Ward Road, Suite #500
Wheat Ridge, CO 80033**

Main Phone:

(720) 898.2300

Fax:

(720) 898.2396

Website:

www.qdoba.com

Please note:

*Qdoba development contacts are listed by state, county and/or general development area.
If you do not see a particular market on this list, it is possible that we are not yet
developing in that market or that the territory is currently for sale.*

QDOBA SITE CRITERIA:

- High visibility end cap and freestanding locations between 2000 and 2400 square feet. Smaller spaces can be considered on an exception basis and will be evaluated based on business day part analysis and ability to augment interior seating with patio or food court style seating.
- In-line locations only considered with distinguishing architectural features, exceptionally strong co-tenancy or urban, high density demographics.
- Maximum of 100 feet from main traffic road or primary entrance into the shopping center.
- Minimum frontage of 30 feet at a maximum depth of 80 feet.
- High concentration of daytime population with a target of 10,000 or greater within a one mile radius.
- Residential population target of 10,000 or greater within a one mile radius.
- Median household income should be above the MSA / CBSA Average.
- Per capita income should be above the MSA / CBSA Average.
- Prefer power retail generators as co-tenants including large or high end grocery and general merchandise, multi-plex movie theaters, "Lifestyle" centers and select Malls.
- Minimum 30,000 daily vehicle counts on primary traffic leg.
- Maximum signage and trade dress as allowed by local code with ability to secure tenant panel on common pylon/monument sign.
- Must have exclusivity in the Mexican, fast casual category, for the shopping center or mall
- Should have the ability to obtain beer and wine license within the development.

UTILITY GUIDELINES:

- Electrical
 - ✓ 400 Amp service to demised premise at 120/208V, 3 Phase, 4 wire
 - ✓ Flush mounted 42 circuit 400 amp panel including 200 amp breaker for additional sub panel.
 - ✓ Life safety and fire alarm system as required by code for all Landlord supplied items.
- Plumbing
 - ✓ 1½ inch copper water supply to demised premise.
 - ✓ 2½ inch natural gas supply at minimum ¼ psi.
 - ✓ 4 inch sanitary sewer stubbed to premise at sufficient depth to accommodate all Tenant interior fixtures.
 - ✓ Appropriately sized grease interceptor as required by local codes
 - ✓ 3 inch vertical plumbing vent stack and ability to vent directly to roof
- Mechanical
 - ✓ HVAC equal to one ton per 150 square feet of premise
 - ✓ Exhaust shaft to accommodate Type I Exhaust Hood
 - ✓ Sufficient rooftop space and structural capacity to accommodate Tenant's exhaust fans and make-up air units.

OTHER GUIDELINES:

- Ingress and egress from premise and common areas as provided by the landlord will meet all ADA requirements.
- When premises are not part of a larger development, there must be a minimum of 35 parking spaces for Qdoba use.

ALABAMA (Blount, Calhoun, Colbert, Etowah, Jefferson, Lauderdale, Lawrence, Limestone, Madison, Morgan, St. Clair, Shelby, and Tuscaloosa Counties)

Contact: Don Doyle and Mike Grisanti
Preston Pointe
333 East Main Street, Suite #304
Louisville, KY 40202
Phone: (502) 429.0341 x1102
Cell: (502) 905.5429
Fax: (502) 426.1236
Email: ddoyle@qdoba.com or mike@grisantis.com

ALASKA

Contact: Dave Lidvall
2706 W. Colfax Avenue
Denver, CO 80204
Phone: (303) 607.6072
Cell: (303) 918.3477
Fax: (303) 534.3774
Email: dlidvall@flavorswest.com

ARIZONA (Pima County)

Contact: Tom Reinhard
1515 N. Academy Blvd., Suite #400
Colorado Springs, CO 80909
Phone: (719) 955.2047
Fax: (719) 573.8737
Email: t.reinhard@wendyscos.com

ARIZONA (Maricopa and Pinal Counties)

Contact: Adam Stine
15222 N. 61st Place
Scottsdale, AZ 85254
Phone: (480) 699.4317
Cell: (602) 689.1414
Fax: (480) 699.5316
Email: adam@stineenterprises.com

ARKANSAS (Fayetteville)

Contact: Randy Allen
722 West Olive Street
Springfield, MO 65804
Phone: (417) 864.6661 x102
Cell: (417) 848.1622
Fax: (417) 863.8686
Email: rallen@morelockcross.com

Broker: Alan W. Cole
Colliers Dickson Flake Partners, Inc.
802 SE Plaza Ave., Suite #104
Bentonville, AR 72712
Phone: (479) 845.1505
Cell: (479) 644.5849
Fax: (479) 254.3799
E-Mail: acole@colliersdfp.com

CALIFORNIA (Inyo, Los Angeles, Orange, Riverside, San Bernardino and Ventura Counties)

Contact: Ted Ridder
Qdoba Restaurant Corporation
4865 Ward Road, Suite 500
Wheat Ridge, CO 80033
Phone: (720) 898.3911
Cell: (303) 898.1151
Fax: (720) 898.2396
Email: tridder@qdoba.com

Broker: Tim Crissman
Crissman Commercial Services, Inc.
25031 W. Ave. Stanford, Suite 70
Valencia, CA 91355
Phone: (661) 295.9300 x11
Cell: (661) 510.8145
Fax: (661) 295.0527
Email: tcrissman@crissmancommercial.com

CALIFORNIA (Sacramento)

Contact: Balbair Pal
3001 Lava Ridge Court, Suite 340
Roseville, CA 95661
Phone: (916) 746.0501
Cell: (916) 871.2488
Fax: (916) 746.0561
Email: bpal@pacdining.com

Broker: Heath Kastner
CB Richard Ellis
555 Capitol Mall, Suite #100
Sacramento, CA 95814
Phone: (916) 446.8795
Fax: (916) 446.8750
Email: heath.kastner@cbre.com

CALIFORNIA (Merced, Fresno, Madera, Kings, Tulare and Stanislaus Counties)

Contact: Brandon Graspointner
2250 Rockefeller Drive, Suite #07
Ceres, CA 95307-7243
Phone: (209) 538.9500 x9500
Cell: (209) 604.3800
Fax: (209) 538.8097
Email: office@4ginc.net

Broker: Dave Lamm
DRL Concepts
2700 Gage Lane
Lincoln, CA 95648
Phone: (946) 645.8067
Fax: (946) 645.8077
E-Mail: DRLC@lammfarm.com

COLORADO (Denver Metro)

Contact: Ted Ridder
Qdoba Restaurant Corporation
4865 Ward Road, Suite 500
Wheat Ridge, CO 80033
Phone: (720) 898.3911
Cell: (303) 898.1151
Fax: (720) 898.2396
Email: tridder@qdoba.com

Broker: Rich Hobbs
Crosbie Real Estate Group
56 Steele Street
Denver, CO 80206
Phone: (303) 398.2111, x104
Cell: (303) 594.4043
Fax: (303) 780.9397
Email: hobbs@creginc.com

COLORADO (Northern)

Contact: Steve Lauer
Q Investments, LLC
c/o Rocky Mountain Business Ventures
1218 W. Ash Street, Suite G
Windsor, CO 80550-4655

COLORADO (Western)

Contact: Dave Lidvall
2706 W. Colfax Avenue
Denver, CO 80204
Phone: (303) 607.6072
Cell: (303) 918.3477
Fax: (303) 534.3774
Email: dlidvall@flavorswest.com

DELAWARE (New Castle County)

Contact: Louis & Alina Henry
2000 Porter Road
Silver Spring, MD 20910
Phone: (301) 879.6990
Fax: (301) 879.2527
Email: fusionfoodsinc@aol.com

Broker: Douglas J. Green
Michael Salove Company, Commercial Real Estate
1700 Market Street, 17th Floor
Philadelphia, PA 19103
Phone: (215) 568.2600 x18
Cell: (973) 477.7847
Fax: (215) 568.2666
Email: dgreen@salove.com

DISTRICT OF COLUMBIA

Contact: Richard Pawlowski
152 West 57th Street
New York, NY 10019
Phone: (212) 277.5620
Cell: (646) 492.2777
Fax: (646) 365.2323
Email: rpawlowski@capitolq.com

FLORIDA (Lake, Orange, Osceola and Seminole Counties)

Contact: Wade Gosnell
9600 Delegates Dtive
Orlando, FL 32837
Phone: (407) 716.0230
Fax: (407) 696.9207
Email: drwho2q@earthlink.net

Broker: Mike Guido
Mike Guido Properties
801 West Street Road, Suite #2009
Altamonte Springs, FL 32714
Phone: (407) 682.7876
Cell: (407) 701.4031
Email: mfgator76@aol.com

FLORIDA (Miami / Jacksonville)

Contact: Rene Prats
147 Alhambra Circle, Suite #200
Coral Gables, FL 33134
Phone: (305) 206.9130
Fax: (305) 446.8413
Email: reneprats@aol.com

GEORGIA (Atlanta)

Contact: Tim Velleca
Fresh Made Foods, LLC
1122 Oxford Crescent
Atlanta, GA 30319
Cell: (678) 478.0048
Fax: (770) 923.1920
Email: tim@fmflc.com

IDAHO (Coeur d'Alene / Moscow)

Contact: Stan Pine
PO Box 7337
Kalispell, MT 59904-0337
Phone: (406) 755.7395
Cell: (406) 270.2701
Fax: (406) 755.7576
Email: pine@crossinc.net

IDAHO (Ada, Boise, Canyon, Owyhee and Payette Counties)

Contact: Dr. Michael Bladow
5055 Avenida Encinas, Suite 200
Carlsbad, CA 92008
Phone: (760) 476.3411
Fax: (760) 476.3451

Broker: Tim Thornton
Intermountain Commercial Real Estate, LLC
380 E. Parkcenter Blvd., Suite #290
Boise, ID 83706
Phone: (208) 429.8603 x3
Fax: (208) 429.8604
Email: tim@icrellc.com

ILLINOIS (Cook, DuPage, Kane, Kendall, and Will Counties)

Contact: Chip Beltchenko
Qdoba Restaurant Corporation
930 Crestfield
Libertyville, IL 60048
Phone: (847) 362.2970
Cell: (847) 220.3804
Email: cbeltchenko@qdoba.com

Broker: Meredith Oliver and Brent Wayburn
Metro Commercial Real Estate
56 Skokie Valley Road
Highland Park, IL 60035
Phone: (847) 412.9898 x5003 / x5004
Cell: (773) 882.2640
Fax: (847) 412.0101
Email: moliver@metrocre.com or bwayburn@metrocre.com

ILLINOIS (Madison, Monroe, and St. Clair Counties)

Contact: Ted Ridder
Qdoba Restaurant Corporation
4865 Ward Road, Suite 500
Wheat Ridge, CO 80033
Phone: (720) 898.3911
Cell: (303) 898.1151
Fax: (720) 898.2396
Email: tridder@qdoba.com

Broker: Chris Zoellner
Foundation Commercial
618 Spirit Drive, Suite #250
St. Louis, MO 63005
Phone: (314) 862.4220
Cell: (314) 814.4220
Fax: (636) 532.7847
Email: chrisz@foundationcommercial.com

ILLINOIS (Lake and McHenry Counties, and the territory north of the following demarcation; from the McHenry county line going south east on Hwy. 20, north on Hwy. 25 in Elgin, south east on Hwy. 19, north around the borders of O'Hare International Airport to I-90 and east on Hwy. 19 to Lake Michigan)

Contact: Mike Pranke
3103 N. Oakland Avenue
Milwaukee, WI 53211
Phone: (414) 962.4200
Fax: (530) 348.5853
Email: mpranke@roaring-fork.com

Contact: Ron Stokes
3103 N. Oakland Avenue
Milwaukee, WI 53211
Cell: (262) 391.2838
Fax: (413) 581.8145
Email: rstokes@qdoba.com

ILLINOIS (Henry, Jo Daviess, Macon, McLean, Menard, Ogle, Peoria, Rock Island, Sangamon, Tazewell, Winnebago and Woodford Counties)

Contact: Kevin Pogue
2401 W. Cabana Court
Peoria, IL 61614
Phone: (309) 253.6511
Fax: (309) 691.6994
Email: mayjames84@aol.com

ILLINOIS (Quincy)

Contact: James May
430 Pinehurst Drive
Quincy, IL 62305
Phone: (217) 316.1719
Fax: (217) 228.9848
Email: emaloof@aol.com

ILLINOIS (Springfield, Champaign)

Contact: Lee Maloof
804 E. Park Avenue, Suite #103
Libertyville, IL 60048
Phone: (847) 281.9714
Cell: (224) 628.0558
Fax: (847) 281.9715
Email: emaloof@aol.com

ILLINOIS (Jackson and Williamson Counties)

Contact: Jerry Wieser
1415 Donna Lynn Dr.
Jackson, MO 63755
Phone: (573) 225.8785
Cell: (573) 450.7971
Fax: (573) 332.1886
Email: jwieser@charter.net

INDIANA (Clark, Floyd, Harrison, and Scott Counties)

Contact: Don Doyle and Mike Grisanti
Preston Pointe
333 East Main Street, Suite #304
Louisville, KY 40202
Phone: (502) 429.0341 x1102
Cell: (502) 905.5429
Fax: (502) 426.1236
Email: ddoyle@qdoba.com or mike@grisantis.com

Broker: Paul Grisanti
Grisanti-Head Commercial Real Estate
201 Moser Road
Louisville, KY 40223
Phone: (502) 253.1811
Cell: (502) 644.0089
Fax: (502) 253.1812
Email: paul@grisanti-head.com

INDIANA (Evansville)

Contact: Joseph R. Jarboe
2701 Pine View Court
Evansville, IN 47711
Phone: (812) 422.0033
Cell: (812) 459.2965
Fax: (812) 491.7823
Email: jrjarboe@sigecom.net

INDIANA (Terre Haute)

Contact: Trey Miller
Tomatillo Enterprises, Inc.
5510 RYANNE MARIE LANE
TERRE HAUTE, IN 47802
Phone: (812) 299.4399
Cell: (314) 323.1261
Email: treymliller@verizon.net

INDIANA (Adams, Allen, Bartholomew, Benton, Blackford, Boone, Brown, Carroll, Cass, Clinton, Decatur, DeKalb, Delaware, Elkhart, Fayette, Fountain, Fulton, Grant, Hamilton, Hancock, Hendricks, Henry, Howard, Huntington, Jasper, Jay, Johnson, Kosciusko, LaGrange, Lake, LaPorte, Lawrence, Madison, Marion, Marshall, Miami, Monroe, Montgomery, Morgan, Newton, Noble, Owen, Porter, Pulaski, Putnam, Randolph, Rush, Shelby, St. Joseph, Starke, Steuben, Tippecanoe, Tipton, Wabash, Warren, Wayne, Wells, White and Whitley Counties.)

Contact: Greg Willman
5625 N. Post Road, Suite 103
Indianapolis, IN 46216
Phone: (317) 634.2794
Cell: (317) 313.9003
Fax: (317) 634.2815
Email: gwillman@aztecllc.com

Broker: Steve Delaney and Larry Davis
Sitehawk Retail Real Estate
8500 Keystone Crossing, Suite #170
Indianapolis, IN 46240
Phone: (317) 844.5313
Cell: (317) 418.7215
Fax: (317) 534.3135
Email: sdelaney@sitehawkretail.com or
ldavis@sitehawkretail.com

IOWA (Black Hawk, Dallas, Johnson, Linn, Polk and Story Counties)

Contact: Joe Cody
1708 South 1st Street
Willmar, MN 56201
Phone: (320) 231.3750 x11
Cell: (320) 761.1299
Fax: (320) 235.0879
Email: cody@borderstates.net

IOWA (Pottawattamie and Woodbury Counties)

Contact: Ken Friednash
P.O. Box 200818
Denver, CO 80220
Phone: (877) 736.2248
Cell: (303) 910.9335
Fax: (877) 736.2248
Email: kfriednash51@msn.com

Broker: Ronald Nelson, CCIM
Commercial Property Consultants
122 S. Phillips Ave., Suite #350
Sioux Falls, SD 57104
Phone: (605) 997.0778
Cell: (605) 728.7600
Fax: (605) 339.2018
E-Mail: ron.nelson@cpconsultant.com

IOWA (Dubuque and Scott Counties)

Contact: Kevin Pogue
2401 W. Cabana Court
Peoria, IL 61614
Phone: (309) 253.6511
Fax: (309) 691.6994
Email: pogostix@mindspring.com

IOWA (Davenport)

Contact: Lee Maloof
804 E. Park Avenue, Suite #103
Libertyville, IL 60048
Phone: (847) 281.9714
Cell: (224) 628.0558
Fax: (847) 281.9715
Email: emaloof@aol.com

KANSAS (Topeka)

Contact: Chuck and Joy Stratman
6429 SW 24th Street
Topeka, KS 66614
Phone: (785) 554.0428
Fax: (785) 273.2007
Email: Qdobaks@att.net

KENTUCKY (Boone, Campbell, and Kenton Counties)

Contact: Chip Beltchenko
Qdoba Restaurant Corporation
930 Crestfield
Libertyville, IL 60048
Phone: (847) 362.2970
Cell: (847) 220.3804
Email: cbeltchenko@qdoba.com

Broker: Kristine Davidson
Brandt Retail Group
8044 Montgomery Road, Suite 242
Cincinnati, OH 45236
Phone: (513) 984.0800 x18
Cell: (513) 325.3014
Fax: (513) 792.3027
Email: Davidson_k@brandtretailgroup.com

KENTUCKY (Bourbon, Bullitt, Clark, Fayette, Franklin, Jefferson, Jessamine, Madison, Oldham, Scott, Warren, and Woodford Counties)

Contact: Don Doyle and Mike Grisanti
Preston Pointe
333 East Main Street, Suite #304
Louisville, KY 40202
Phone: (502) 429.0341 x1102
Cell: (502) 905.5429
Fax: (502) 426.1236
Email: ddoyle@qdob.com or mike@grisantis.com

Broker: Paul Grisanti
Grisanti-Head Commercial Real Estate
201 Moser Road
Louisville, KY 40223
Phone: (502) 253.1811
Cell: (502) 644.0089
Fax: (502) 253.1812
Email: paul@grisanti-head.com

KENTUCKY (Boyd, Carter and Greenup Counties)

Contact: S. Paul Passafiume, Jr.
1974 A. Douglass Blvd.
Louisville, KY 40205
Phone: (502) 451.7792, x203
Cell: (502) 291.4848
Email: passdevco@aol.com

Contact: Bryan P. Shaffer
Cell: (304) 685.4953
Fax: (304) 296.3598
Email: bshaffer@wvqdob.com

KENTUCKY (McCracken County)

Contact: Jerry Wieser
1415 Donna Lynn Dr.
Jackson, MO 63755
Phone: (573) 225.8785
Cell: (573) 450.7971
Fax: (573) 332.1886
Email: jwieser@charter.net

LOUISIANA (Baton Rouge)

Contact: Keith Trahan
1003 Hugh Wallis Road South, Suite G-6
Lafayette, LA 70508
Phone: (337) 234.8442
Cell: (337) 278.0681
Fax: (337) 237.3824
Email: keithtrahan@hotmail.com

Broker: George Kurz
Kurz & Hebert Commercial Real Estate, Inc.
P.O. Box 80301
Baton Rouge, LA 70898
Phone: (225) 925.0600
Fax: (225) 925.0661
Email: george@kurzherbert.com

MARYLAND (Baltimore City and Baltimore, Carroll, Harford and Howard Counties)

Contact: Brad Hoag
1937 Greenspring Drive
Timonium, MD 21093
Phone: (410) 561.3100
Cell: (410) 913.6441
Fax: (410) 561.3118
Email: phoenixfoods@kbofbaltimore.com

MARYLAND (Montgomery, Prince Georges, Anne Arundel, Charles and Fredrick Counties)

Contact: Richard Pawlowski
152 West 57th Street
New York, NY 10019
Phone: (212) 277.5620
Cell: (646) 492.2777
Fax: (646) 365.2323
Email: rpawlowski@capitolq.com

MASSACHUSETTS (Middlesex, Norfolk, Essex, Suffolk and Worcester Counties and the protected area around the Qdoba location in Mansfield)

Contact: Jeffrey Ackerman
180 Linden Street, Suite 203
Wellesley, MA 02482
Phone: (781) 235.1904
Cell: (617) 510.1131
Fax: (781) 235.8822
Email: jeff@chair5.com

Broker: Pat Paladino
Meredith & Grew
160 Federal Street
Boston, MA 02110-1701
Phone: (617) 330.8026
Cell: (617) 877.1257

MICHIGAN (Allegan, Berrien, Genesee, Jackson, Kalamazoo, Kent, Lapeer, Macomb, Monroe, Muskegon, Oakland, Ottawa, Sanilac, St. Clair, Van Buren, Washtenaw and Wayne Counties)

Contact: Chip Beltchenko
Qdoba Restaurant Corporation
930 Crestfield
Libertyville, IL 60048
Phone: (847) 362.2970
Cell: (847) 220.3804
Email: cbeltchenko@qdoba.com

(Grand Rapids/Kalamazoo Market)

Broker: Chris Muller
M Retail Solutions
560 5th Street, Suite #204
Grand Rapids, MI 49504
Phone: (616) 881.2888
Cell: (202) 441.2112
Fax: (616) 855.4735
Email: chris@mretail.com

(Detroit Market)

Broker: Matt Swantko
Grubb & Ellis Company
26555 Evergreen Road, Suite 500
Southfield, MI 48076
Phone: (248) 357.6565
Cell: (248) 310.9092
Fax: (248) 357.8052
Email: matt.swantko@grubb-ellis.com

MICHIGAN (Bay, Clinton, Eaton, Grand Traverse, Ingham, Livingston, Midland, and Saginaw Counties)

Contact: Greg Johnroe
109 E. Broadway
Mt. Pleasant, MI 48858
Phone: (989) 772.2600 x28
Fax: (989) 773.5088
E-Mail: greg@northwindinv.com

MICHIGAN (Ann Arbor)

Contact: Peter Shipman
401 E. Stadium Blvd.
Ann Arbor, MI 48104
Phone: (734) 994.7943
Cell: (734) 368.4108
Fax: (734) 663.0056
Email: buenaventures@msn.com

MINNESOTA (Anoka, Carver, Dakota, Hennepin, Ramsey, Scott, Washington & Wright Counties)

Contact: Chip Beltchenko
Qdoba Restaurant Corporation
930 Crestfield
Libertyville, IL 60048
Phone: (847) 362.2970
Cell: (847) 220.3804
Email: cbeltchenko@qdoba.com

MINNESOTA (Benton, Blue Earth, Nicollet, Olmsted, Stearns & Winona Counties)

Contact: Joe Cody
1708 South 1st Street
Willmar, MN 56201
Phone: (320) 231.3750 x11
Cell: (320) 761.1299
Fax: (320) 235.0879
Email: cody@borderstates.net

MINNESOTA (Bemidji)

Contact: Milo Holderbecker
1999 Balsam Ridge Road NW
Bemidji, MN 56601
Phone: (218) 791.1190
Fax: (218) 791.1190

MINNESOTA (Moorhead)

Contact: Grant Hensrud and Todd Fisher
P.O Box 9279
Fargo, ND 58106
Phone: (701) 282.2324
Fax: (701) 282.2970
Email: toddf@ffisher.com

MINNESOTA (Minneapolis)

Contact: Steve Stranger
194 Pioneer Trail
Chaska, MN 55318
Phone: (952) 334.3566
Fax: (952) 443.1825
Email: steve.stranger@gmail.com

MISSISSIPPI (Forrest, Hancock, Harrison, Jackson and Lamar Counties)

Contact: Travis Bolster
15 Jubilee Point
Hattiesburg, MS 39402
Phone: (601) 271.2050
Fax: (601) 271.2691
Email: travisbolster@gmail.com

MISSISSIPPI (South Haven)

Contact: Patrick Gaunce
113 Public Square, Suite #200
Glasgow, KY 42141
Phone: (270) 651.9302 x15
Cell: (270) 404.0860
Fax: (270) 651.5618
Email: pgaunce@gaunce.com

Broker: Robert M. Sloan
The Shopping Center Group
773 Brookhaven Circle East
Memphis, TN 38117
Phone: (901) 921.1735

MISSOURI (Boone, Callaway, Cole, Franklin, Gasconade, Jefferson, Montgomery, St. Charles, St. Louis and Warren Counties)

Contact: Ted Ridder
Qdoba Restaurant Corporation
4865 Ward Road, Suite 500
Wheat Ridge, CO 80033
Phone: (720) 898.3911
Cell: (303) 898.1151
Fax: (720) 898.2396
Email: tridder@qdoba.com

Broker: Chris Zoellner
Foundation Commercial
618 Spirit Drive, Suite #250
St. Louis, MO 63005
Phone: (314) 862.4220
Cell: (314) 814.4220
Fax: (636) 532.7847
Email: chriz@foundationcommercial.com

MISSOURI (Springfield)

Contact: Randy Allen
722 W. Olive Street
Springfield, MO 65804
Phone: (417) 864.6661 x102
Cell: (417) 848.1622
Fax: (417) 863.8686
Email: rallen@morelockcross.com

Broker: Ken Schwab
Wilhoit Properties
1730 E. Republic Road, Suite F
Springfield, MO 65804
Phone: (417) 890.3226
Fax: (417) 887.2881
Email: kschwab@wilhoitproperites.com

MISSOURI (Cape Girardeau County)

Contact: Jerry Wieser
1415 Donna Lynn Dr.
Jackson, MO 63755
Phone: (573) 225.8785
Cell: (573) 450.7971
Fax: (573) 332.1886
Email: jwieser@charter.net

MONTANA (Cascade, Gallatin and Missoula Counties)

Contact: Alan Balen
12782 Whisper Ridge Drive
Freeland, MI 48623
Phone: (989) 692.0049
Cell: (989) 573.0207
Fax: (989) 692.0530
Email: balen@charter.net

MONTANA (Billings)

Contact: Gary and Virginia Mermel
3611 Flatstone Drive
Billings, MT 59102
Phone: (406) 661.2641
Fax: (406) 655.0356
Email: gmermel@nresnan.net

MONTANA (KalisPELL)

Contact: Stan Pine
PO Box 7337
KalisPELL, MT 59904-0337
Phone: (406) 755.7395
Cell: (406) 270.2701
Fax: (406) 755.7576
Email: pine@crossinc.net

NEBRASKA (Cass, Dakota, Douglas, Lancaster, Sarpy, and Saunders, Washington Counties)

Contact: Ken Friednash
P.O. Box 200818
Denver, CO 80220
Phone: (877) 736.2248
Cell: (303) 910.9335
Fax: (877) 736.2248
Email: kfriednash51@msn.com

Broker: Scott Schneiderman
CB Richard Ellis
11213 Davenport Street, Suite 300
Omaha, NE 68154-2604
Phone: (402) 697.5839
Cell: (402) 290.2125
Fax: (402) 697.5859
Email: scott.schneiderman@cbre.com

NEBRASKA (Adams, Hall, Madison and Platte Counties)

Contact: Tom Middleton
Q-Mex GI, LLC
1716 Allegheny Circle
Grand Island, NE 68802
Phone: (308) 382.2550
Cell: (308) 380.0890
Fax: (308) 382.3442
Email: tom@middletonelectricinc.com

NEBRASKA (Kearney City)

Contact: Reed Miller
2604 W. 48th Street
Kearney, NE 68845
Phone: (308) 440.2123
Email: reed@millers-engineers.com

NEVADA (Reno)

Contact: Dr. Michael Bladow
5055 Avenida Encinas, Suite 200
Carlsbad, CA 92008
Phone: (760) 476.3411
Fax: (760) 476.3451

Broker: Christopher C. Waizmann
C.B. Richard Ellis
6980 Sierra Center Parkway, Suite #160
Reno, NV 89511
Phone: (775) 356.6285
Cell: (775) 830.8207
E-Mail: chris.waizmann@cbre.com

NEVADA (Las Vegas)

Contact: Paul Morad
OSA Strategic Assets, LLC
26650 The Old Road, Third Floor
Valencia, CA 91381
Phone: (661) 286.8787
Cell: (661) 644.4676
Fax: (661) 286.8790
Email: pmorad1@aol.com

NEW HAMPSHIRE (Cheshire, Merrimack, Hillsborough, Rockingham and Strafford Counties)

Contact: Jeffrey Ackerman
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Wellesley, MA 02482
Phone: (781) 235.1904
Cell: (617) 510.1131
Fax: (781) 235.8822
Email: jeff@chair5.com

Broker: Pat Paladino
Meredith & Grew
160 Federal Street
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Phone: (617) 330.8026
Cell: (617) 877.1257

NEW JERSEY (Entire State with exception to Burlington, Camden and Gloucester Counties)

Contact: Laurie Macaluso
Qdoba Restaurant Corporation
523 Long Branch Avenue
Long Branch, NJ 07740
Phone: (732) 413.0199
Cell: (732) 895.2591
Fax: (347) 689.1618
Email: lmacaluso@qdoba.com

Broker: Jason Pierson
CB Richard Ellis
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East Brunswick, NJ 08816
Phone: (732) 509.8926
Cell: (646) 702.0195
Fax: (732) 509.2880
Email: Jason.pierson@cbre.com

NEW JERSEY (Burlington, Camden and Gloucester Counties)

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P.O. Box 22792
Louisville, KY 40253
Phone: (502) 423.2930
Cell: (502) 797.9111
Fax: (502) 614.7524
Email: jeffhutter@bellsouth.net

Broker: Douglas J. Green
Michael Salove Company, Commercial Real Estate
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Philadelphia, PA 19103
Phone: (215) 568.2600 x18
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Fax: (215) 568.2666
Email: dgreen@salove.com

NEW JERSEY

Contact: Rob Lyon III, Real Estate Director
Phone: (973) 674.2664
Fax: (973) 676.5645
Email: boblyon@gmail.com

Broker: Jim Guisewhite
William Crisp Realty, LLC
358 Fifth Avenue, Suite #1207
New York, NY 10001
Phone: (212) 971.8902
Fax: (212) 971.8905
E-Mail: jguisewhite@wcrisprealty.com

NEW JERSEY

Contact: Robert Palmer
2 Keller Court
Montville, NJ 07045

Broker: Jay Miller
RAS Brokerage
221 West Street Road
Feasterville, PA 19053
Phone: (215) 322.8070
Fax: (215) 322.8460

NEW MEXICO (Bernalillo, San Juan, Sandoval, and Valencia Counties)

Contact: Tom Reinhard
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Colorado Springs, CO 80909
Phone: (719) 955.2047
Fax: (719) 573.8737
Email: t.reinhard@wendyscos.com

NEW YORK (Select Counties and Boros in the State of New York)

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Long Branch, NJ 07740
Phone: (732) 413.0199
Cell: (732) 895.2591
Fax: (347) 689.1618
Email: lmacaluso@qdoba.com

Broker: **(Manhattan)**
Andrew Mandell or Richard Skulnik
RIPCO Real Estate Corporation
150 East 58th Street, 15th Floor
New York, NY 10155
Phone: (212) 750.6565
Fax: (212) 750.6767
Email: amandell@ripcony.com or rskulnik@ripcony.com

Broker: **(Long Island & Boros)**
Thomas Rettaliata / Joanne Argenti
RIPCO Real Estate Corporation
420 Jericho Turnpike, Suite 100
Jericho, NY 11753
Phone: (516) 933.8880
Fax: (516) 933.2514
Email: trettaliata@ripcony.com or jargenti@ripcony.com

Broker: **(West Chester)**
Nicholas A. Leibowitz
GVA Williams
1055 Washington Blvd.
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Broker: **(Upstate NY)**
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NEW YORK (The County of Queens and the territory south of 35th Street and North of Houston Street in Manhattan.)

Contact: Scott Edelstein
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Cell: (917) 502.4384
Fax: (212) 214.0537
Email: sedelstein@optonline.net

Broker: Andrew Mandell or Scott Auster
RIPCO Real Estate Corporation
150 East 58th Street, 15th Floor
New York, NY 10155
Phone: (212) 750.6565
Fax: (212) 750.6767
Email: amandell@ripcony.com or sauster@ripcony.com

NORTH CAROLINA (Cabarrus, Chatham, Durham, Franklin, Gaston, Johnston, Lincoln, Mecklenburg, Orange, Rowan, Union and Wake Counties and the protected area around the Qdoba locations in Mooresville and Burlington.)

Contact: Tom Lewison
6324 Fairview Rd., Suite 550
Charlotte, NC 28210
Phone: (704) 731.8446
Email: tomlewis@aol.com

Broker: George Lee
Professional Realty, Inc.
8910 Two Notch Road, Suite #302
Columbia, SC 29223
Phone: (803) 419.4020
Cell: (803) 309.5021
Fax: (803) 419.4090
Email: george@profrealty.com

NORTH DAKOTA (Grand Forks, Fargo, Bismarck)

Contact: Grant Hensrud and Todd Fisher
P.O Box 9279
Fargo, ND 58106
Phone: (701) 282.2324
Fax: (701) 282.2970
Email: toddf@fffisher.com

Broker: **(Grand Forks)**
Kevin Ritterman
Dakota Commercial and Development
2300 Library Circle
Grand Forks, ND 58208
Phone: (701) 772.3101
Fax: (701) 772.2654

Broker: **(Fargo)**
Jeffrey Schlossman
Schlossman Commercial Real Estate, Inc.
P.O. Box 9978
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Phone: (701) 281.1100
Fax: (701) 282.2229

Broker: **(Bismarck)**
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OHIO (Butler, Clark, Clermont, Greene, Hamilton, Miami, Montgomery and Warren Counties)

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Broker: Kristine Davidson
Brandt Retail Group
8044 Montgomery Road, Suite 242
Cincinnati, OH 45236
Phone: (513) 984.0800 x18
Cell: (513) 325.3014
Fax: (513) 792.3027
Email: Davidson_k@brandtretailgroup.com

OHIO (Dayton)

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Fax: (937) 424.3986
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OHIO (Cleveland)

Contact: Tom Gooding
7134 Ashlawn Drive
Brecksville, OH 44141

OHIO (Clinton County, Athens County and the area North of I-70, including the counties of Delaware, Franklin, Licking and Madison)

Franchise: Paula Harer
2549 Tremont Rd.
Columbus, Ohio 43221
Phone: (614) 354.1246
Fax: (614) 442.1396
Email: harer.paula@gmail.com

Broker: Wayne B. Harer
Executive Vice President
Continental Realty – Cushman Wakefield Affiliate
150 E. Broad Street, Suite #500
Columbus, OH 43215
Phone: (614) 883.1051
Fax: (614) 221.9162
Email: wharer@continental-realestate.com

OHIO (Cincinnati)

Contact: Randy Key
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Broker: Eric M. Abrams, Vice President
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8044 Montgomery Road, Suite #242
Cincinnati, OH 45236
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OHIO

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Cell: (614) 452.1573
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Email: jsapp1@insight.rr.com

Broker: Adam Rudolph
David J. Glimcher Company
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Columbus, OH 43215
Phone: (614) 224.0100
Fax: (614) 224.8840

OHIO (Bowling Green)

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Email: nadyapetra@aol.com

OHIO (Belmont County)

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Cell: (502) 291.4848
Email: passdevco@aol.com

Contact: Bryan P. Shaffer
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Fax: (304) 296.3598

Email: bshaffer@wvqdob.com

OHIO (Erie and Lucas Counties)

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Huron, OH 44839
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Cell: (614) 561.7253
Fax: (419) 625.6004
Email: gr3legg@bex.net

Contact: Joseph Viviano
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Cell: (614) 353.9542
Email: redhorse98@att.net

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Cell: (317) 313.9003
Fax: (317) 634.2815
Email: gwillman@aztecllc.com

Broker: Steve Delaney and Larry Davis
Sitehawk Retail Real Estate
8500 Keystone Crossing, Suite #170
Indianapolis, IN 46240
Phone: (317) 844.5313
Cell: (317) 418.7215
Fax: (317) 534.3135
Email: sdelaney@sitehawkretail.com or
ldavis@sitehawkretail.com

OKLAHOMA (Tulsa)

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Fax: (417) 863.8686
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Broker: Richard Monaghan
CB Richard Ellis
7912 East 31st Court, Suite #200
Tulsa, OK 74145
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Fax: (918) 663.6402
E-Mail: richard.monaghan@cbreak.com

OKLAHOMA (Comanche County)

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Cell: (940) 781.9093
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Email: edandmary@clearwire.net

OKLAHOMA (Canadian, Cleveland, Logan, McClain, Oklahoma and Pottawatomie Counties)

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Oklahoma City, OK 73107
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Cell: (405) 308.3334
Fax: (405) 605.2107
Email: chris.winters@m-dsonic.com

Broker: Chris Malherbe
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OREGON (Malheur County)

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Fax: (760) 476.3451

Broker: Christopher C. Waizmann
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6980 Sierra Center Parkway, Suite #160
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OREGON (Portland)

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Broker: George Macoubray
Commercial Realty Advisors NW
733 SW 2nd Avenue, Suite 200
Portland, OR 97204
Phone: (503) 274.0211 x500
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Fax: (503) 595.7554
Email: george@cra-nw.com

PENNSYLVANIA (Berks, Columbia, Cumberland, Dauphin, Delaware, Lackawanna, Lancaster, Lebanon, Luzerne, Monroe, Montgomery, Northampton, Philadelphia and York Counties)

Contact: Laurie Macaluso
Qdoba Restaurant Corporation
523 Long Branch Avenue
Long Branch, NJ 07740
Phone: (732) 413.0199
Cell: (732) 895.2591
Fax: (347) 689.1618
Email: lmacaluso@qdoba.com

Broker: Douglas J. Green
Michael Salove Company, Commercial Real Estate
1700 Market Street, 17th Floor
Philadelphia, PA 19103
Phone: (215) 568.2600, x18
Cell: (973) 477.7847
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PENNSYLVANIA (Allegheny, Beaver, Butler and Washington Counties)

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Coraopolis, PA 15108
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Broker: Herky Pollock
CB Richard Ellis
US Steel Tower, Suite 1400, 600 Grant Street
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PENNSYLVANIA (Philadelphia)

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PENNSYLVANIA (Bucks, Chester and Lehigh Counties)

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Louisville, KY 40253
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Cell: (502) 797.9111
Fax: (502) 614.7524
Email: jeffhutter@bellsouth.net

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PENNSYLVANIA (State College)

Contact: Donald McLean
DM Franchising, LLC
487 N. Oak St.
Lititz, PA 17543
Cell: (717) 385.4517

Email: [dam3@juno.com](mailto:d3m3@juno.com)

PENNSYLVANIA (Lancaster)

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SOUTH CAROLINA (Entire state with exception to Aiken, Edgefield and Sumner Counties)

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SOUTH DAKOTA (Lincoln, Minnehaha, Counties)

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Fax: (877) 736.2248
Email: kfriednash51@msn.com

Broker: Ronald Nelson, CCIM
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122 S. Phillips Ave., Suite #350
Sioux Falls, SD 57104
Phone: (605) 997.0778
Cell: (605) 728.7600
Fax: (605) 339.2018
E-Mail: ron.nelson@cpconsultant.com

SOUTH DAKOTA (Brookings, Brown, Custer, Lawrence, Pennington Counties)

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TENNESSEE (Cheatham, Davidson, Dickson, Montgomery, Robertson, Rutherford, Sumner, Williamson and Wilson Counties)

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Phone: (502) 429.0341 x1102
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TENNESSEE (Chattanooga)

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Broker: George Lee
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TENNESSEE (Memphis)

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Email: pgaunce@gaunce.com

Broker: Robert M. Sloan
The Shopping Center Group
773 Brookhaven Circle East
Memphis, TN 38117
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TENNESSEE (Knoxville)

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TEXAS (Austin)

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TEXAS (Archer and Wichita Counties)

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TEXAS (Dallas / Ft. Worth)

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Contact: Jo Anna Cardoza
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VIRGINIA (The cities of Chesapeake, Hampton, Newport News, Norfolk, Suffolk, and Virginia Beach and the counties of Gloucester, Isle of Wight, Mathews, York, Northampton and Accomack in the Commonwealth of Virginia)

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Contact: Colin Kelly
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CB Richard Ellis
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Fax: (757) 490.1200
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VIRGINIA (Fairfax, Loudoun, Prince William and Stafford Counties)

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Phone: (410) 933.9160
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Email: sskoh@comcast.net

Broker: Roger Gerst
Green Light Advisory Group
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VIRGINIA (Richmond)

Contact: Bob Means
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Louisville, KY 40223

Broker: **(Richmond)**
Kevin E. Jennings and Ellen Long
Taylor Long Properties, LLC
4900 Augusta Avenue, Suite #104
Richmond, VA 23230
Phone: (804) 864.9788 x106
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Email: kevinjennings@taylorlongproperties.com

Broker: **(N. Virginia)**
Fraser Schaufele, III
Rappaport Retail Brokerage
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VIRGINIA (Arlington County, Alexandria and Falls Church)

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VIRGINIA (Washington and Scott Counties)

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Email: mikesa@chartertn.net

Broker: Ben Kenney
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1600 Riverview Tower
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Knoxville, TN 37902
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Email: bkenney@lawlerwood.com

WASHINGTON (King, Kitsap, Pierce, Skagit, Snohomish, Thurston and Whatcom Counties)

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Broker: Robert Coron
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330 Madison Avenue S., Suite #204
Bainbridge Island, WA 98110
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WASHINGTON (Spokane)

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Kalispell, MT 59904-0337
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Email: pine@crossinc.net

WEST VIRGINIA (Cabel, Harrison, Kanawha, Marion, Marshall, Ohio, Putnam, Raleigh, Wayne and Wood Counties)

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Email: passdevco@aol.com

Contact: Bryan P. Shaffer
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WISCONSIN (Entire State except for the Counties of Pierce and St. Croix)

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WYOMING (Cheyenne & Laramie)

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