



**Address:**

**Qdoba Restaurant Support Center  
4865 Ward Road, Suite #500  
Wheat Ridge, CO 80033**

**Main Phone:**

**(720) 898.2300**

**Fax:**

**(720) 898.2396**

**Website:**

**[www.qdoba.com](http://www.qdoba.com)**

***Please note:***

*Qdoba development contacts are listed by state, county and/or general development area.  
If you do not see a particular market on this list, it is possible that we are not yet  
developing in that market or that the territory is currently for sale.*

**QDOBA SITE CRITERIA:**

- High visibility end cap and freestanding locations between 2000 and 2400 square feet. Smaller spaces can be considered on an exception basis and will be evaluated based on business day part analysis and ability to augment interior seating with patio or food court style seating.
- In-line locations only considered with distinguishing architectural features, exceptionally strong co-tenancy or urban, high density demographics.
- Maximum of 100 feet from main traffic road or primary entrance into the shopping center.
- Minimum frontage of 30 feet at a maximum depth of 80 feet.
- High concentration of daytime population with a target of 10,000 or greater within a one mile radius.
- Residential population target of 10,000 or greater within a one mile radius.
- Median household income should be above the MSA / CBSA Average.
- Per capita income should be above the MSA / CBSA Average.
- Prefer power retail generators as co-tenants including large or high end grocery and general merchandise, multi-plex movie theaters, "Lifestyle" centers and select Malls.
- Minimum 30,000 daily vehicle counts on primary traffic leg.
- Maximum signage and trade dress as allowed by local code with ability to secure tenant panel on common pylon/monument sign.
- Must have exclusivity in the Mexican, fast casual category, for the shopping center or mall
- Should have the ability to obtain beer and wine license within the development.

**UTILITY GUIDELINES:**

- Electrical
  - ✓ 400 Amp service to demised premise at 120/208V, 3 Phase, 4 wire
  - ✓ Flush mounted 42 circuit 400 amp panel including 200 amp breaker for additional sub panel.
  - ✓ Life safety and fire alarm system as required by code for all Landlord supplied items.
- Plumbing
  - ✓ 1½ inch copper water supply to demised premise.
  - ✓ 2½ inch natural gas supply at minimum ¼ psi.
  - ✓ 4 inch sanitary sewer stubbed to premise at sufficient depth to accommodate all Tenant interior fixtures.
  - ✓ Appropriately sized grease interceptor as required by local codes
  - ✓ 3 inch vertical plumbing vent stack and ability to vent directly to roof
- Mechanical
  - ✓ HVAC equal to one ton per 150 square feet of premise
  - ✓ Exhaust shaft to accommodate Type I Exhaust Hood
  - ✓ Sufficient rooftop space and structural capacity to accommodate Tenant's exhaust fans and make-up air units.

**OTHER GUIDELINES:**

- Ingress and egress from premise and common areas as provided by the landlord will meet all ADA requirements.
- When premises are not part of a larger development, there must be a minimum of 35 parking spaces for Qdoba use.

**ALABAMA** (Blount, Calhoun, Colbert, Etowah, Jefferson, Lauderdale, Lawrence, Limestone, Madison, Morgan, St. Clair, Shelby, and Tuscaloosa Counties)

Contact: Don Doyle and Mike Grisanti  
Preston Pointe  
333 East Main Street, Suite #304  
Louisville, KY 40202  
Phone: (502) 429.0341 x1102  
Cell: (502) 905.5429  
Fax: (502) 426.1236  
Email: [ddoyle@qdob.com](mailto:ddoyle@qdob.com) or [mike@grisantis.com](mailto:mike@grisantis.com)

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**ALASKA**

Contact: Dave Lidvall  
2706 W. Colfax Avenue  
Denver, CO 80204  
Phone: (303) 607.6072  
Cell: (303) 918.3477  
Fax: (303) 534.3774  
Email: [dlidvall@flavorswest.com](mailto:dlidvall@flavorswest.com)

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**ARIZONA** (Pima County)

Contact: Tom Reinhard  
1515 N. Academy Blvd., Suite #400  
Colorado Springs, CO 80909  
Phone: (719) 955.2047  
Fax: (719) 573.8737  
Email: [t.reinhard@wendyscos.com](mailto:t.reinhard@wendyscos.com)

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**ARIZONA** (Maricopa and Pinal Counties)

Contact: Adam Stine  
15222 N. 61<sup>st</sup> Place  
Scottsdale, AZ 85254  
Phone: (480) 699.4317  
Cell: (602) 689.1414  
Fax: (480) 699.5316  
Email: [adam@stineenterprises.com](mailto:adam@stineenterprises.com)

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**ARKANSAS** (Fayetteville)

Contact: Randy Allen  
722 West Olive Street  
Springfield, MO 65804  
Phone: (417) 864.6661 x102  
Cell: (417) 848.1622  
Fax: (417) 863.8686  
Email: [rallen@morelockcross.com](mailto:rallen@morelockcross.com)

Broker: Alan W. Cole  
Colliers Dickson Flake Partners, Inc.  
802 SE Plaza Ave., Suite #104  
Bentonville, AR 72712  
Phone: (479) 845.1505  
Cell: (479) 644.5849  
Fax: (479) 254.3799  
E-Mail: [acole@colliersdfp.com](mailto:acole@colliersdfp.com)

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**CALIFORNIA** (Inyo, Los Angeles, Orange, Riverside, San Bernardino and Ventura Counties)

Contact: Ted Ridder  
Qdoba Restaurant Corporation  
4865 Ward Road, Suite 500  
Wheat Ridge, CO 80033  
Phone: (720) 898.3911  
Cell: (303) 898.1151  
Fax: (720) 898.2396  
Email: [tridder@qdoba.com](mailto:tridder@qdoba.com)

Broker: Tim Crissman  
Crissman Commercial Services, Inc.  
25031 W. Ave. Stanford, Suite 70  
Valencia, CA 91355  
Phone: (661) 295.9300 x11  
Cell: (661) 510.8145  
Fax: (661) 295.0527  
Email: [tcrissman@crissmancommercial.com](mailto:tcrissman@crissmancommercial.com)

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**CALIFORNIA** (Sacramento)

Contact: Balbair Pal  
3001 Lava Ridge Court, Suite 340  
Roseville, CA 95661  
Phone: (916) 746.0501  
Cell: (916) 871.2488  
Fax: (916) 746.0561  
Email: [bpal@pacdining.com](mailto:bpal@pacdining.com)

Broker: Heath Kastner  
CB Richard Ellis  
555 Capitol Mall, Suite #100  
Sacramento, CA 95814  
Phone: (916) 446.8795  
Fax: (916) 446.8750  
Email: [heath.kastner@cbre.com](mailto:heath.kastner@cbre.com)

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**CALIFORNIA** (Merced, Fresno, Madera, Kings, Tulare and Stanislaus Counties)

Contact: Brandon Graspointner  
2250 Rockefeller Drive, Suite #07  
Ceres, CA 95307-7243  
Phone: (209) 538.9500 x9500  
Cell: (209) 604.3800  
Fax: (209) 538.8097  
Email: [office@4ginc.net](mailto:office@4ginc.net)

Broker: Dave Lamm  
DRL Concepts  
2700 Gage Lane  
Lincoln, CA 95648  
Phone: (946) 645.8067  
Fax: (946) 645.8077  
E-Mail: [DRLC@lammfarm.com](mailto:DRLC@lammfarm.com)

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**COLORADO** (Denver Metro)

Contact: Ted Ridder  
Qdoba Restaurant Corporation  
4865 Ward Road, Suite 500  
Wheat Ridge, CO 80033  
Phone: (720) 898.3911  
Cell: (303) 898.1151  
Fax: (720) 898.2396  
Email: [tridder@qdoba.com](mailto:tridder@qdoba.com)

Broker: Rich Hobbs  
Crosbie Real Estate Group  
56 Steele Street  
Denver, CO 80206  
Phone: (303) 398.2111, x104  
Cell: (303) 594.4043  
Fax: (303) 780.9397  
Email: [hobbs@creginc.com](mailto:hobbs@creginc.com)

---

**COLORADO** (Eagle, La Plata and Montrose Counties)

Contact: Jim Comerford  
PO Box 2342  
Edwards, CO 81632  
Phone: (970) 926.8709  
Cell: (970) 390.4338  
Fax: (970) 926.8710  
Email: [jim@cbdev.com](mailto:jim@cbdev.com)

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**COLORADO** (Northern)

Contact: Steve Lauer  
Q Investments, LLC  
c/o Rocky Mountain Business Ventures  
1218 W. Ash Street, Suite G  
Windsor, CO 80550-4655

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**COLORADO** (Western)

Contact: Dave Lidvall  
2706 W. Colfax Avenue  
Denver, CO 80204  
Phone: (303) 607.6072  
Cell: (303) 918.3477  
Fax: (303) 534.3774  
Email: [dlidvall@flavorswest.com](mailto:dlidvall@flavorswest.com)

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**DELAWARE** (New Castle County)

Contact: Louis & Alina Henry  
2000 Porter Road  
Silver Spring, MD 20910  
Phone: (301) 879.6990  
Fax: (301) 879.2527  
Email: [fusionfoodsinc@aol.com](mailto:fusionfoodsinc@aol.com)

Broker: Douglas J. Green  
Michael Salove Company, Commercial Real Estate  
1700 Market Street, 17<sup>th</sup> Floor  
Philadelphia, PA 19103  
Phone: (215) 568.2600 x18  
Cell: (973) 477.7847  
Fax: (215) 568.2666  
Email: [dgreen@salove.com](mailto:dgreen@salove.com)

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**DISTRICT OF COLUMBIA**

Contact: Richard Pawlowski  
152 West 57<sup>th</sup> Street  
New York, NY 10019  
Phone: (212) 277.5620  
Cell: (646) 492.2777  
Fax: (646) 365.2323  
Email: [rpawlowski@capitolq.com](mailto:rpawlowski@capitolq.com)

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**FLORIDA** (Lake, Orange, Osceola and Seminole Counties)

Contact: Wade Gosnell  
9600 Delegates Dtive  
Orlando, FL 32837  
Phone: (407) 716.0230  
Fax: (407) 696.9207  
Email: [drwho2q@earthlink.net](mailto:drwho2q@earthlink.net)

Broker: Mike Guido  
Mike Guido Properties  
801 West Street Road, Suite #2009  
Altamonte Springs, FL 32714  
Phone: (407) 682.7876  
Cell: (407) 701.4031  
Email: [mfgator76@aol.com](mailto:mfgator76@aol.com)

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**FLORIDA** (Miami / Jacksonville)

Contact: Rene Prats  
147 Alhambra Circle, Suite #200  
Coral Gables, FL 33134  
Phone: (305) 206.9130  
Fax: (305) 446.8413  
Email: [reneprats@aol.com](mailto:reneprats@aol.com)

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**GEORGIA** (Atlanta)

Contact: Tim Velleca  
Fresh Made Foods, LLC  
1122 Oxford Crescent  
Atlanta, GA 30319  
Cell: (678) 478.0048  
Fax: (770) 923.1920  
Email: [tim@fmflc.com](mailto:tim@fmflc.com)

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**IDAHO** (Coeur d'Alene / Moscow)

Contact: Stan Pine  
PO Box 7337  
Kalispell, MT 59904-0337  
Phone: (406) 755.7395  
Cell: (406) 270.2701  
Fax: (406) 755.7576  
Email: [pine@crossinc.net](mailto:pine@crossinc.net)

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**IDAHO** (Ada, Boise, Canyon, Owyhee and Payette Counties)

Contact: Dr. Michael Bladow  
5055 Avenida Encinas, Suite 200  
Carlsbad, CA 92008  
Phone: (760) 476.3411  
Fax: (760) 476.3451

Broker: Tim Thornton  
Intermountain Commercial Real Estate, LLC  
380 E. Parkcenter Blvd., Suite #290  
Boise, ID 83706  
Phone: (208) 429.8603 x3  
Fax: (208) 429.8604  
Email: [tim@icrellc.com](mailto:tim@icrellc.com)

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**ILLINOIS** (Cook, DuPage, Kane, Kendall, and Will Counties)

Contact: Chip Beltchenko  
Qdoba Restaurant Corporation  
930 Crestfield  
Libertyville, IL 60048  
Phone: (847) 362.2970  
Cell: (847) 220.3804  
Email: [cbeltchenko@qdoba.com](mailto:cbeltchenko@qdoba.com)

Broker: Meredith Oliver and Brent Wayburn  
Metro Commercial Real Estate  
56 Skokie Valley Road  
Highland Park, IL 60035  
Phone: (847) 412.9898 x5003 / x5004  
Cell: (773) 882.2640  
Fax: (847) 412.0101  
Email: [moliver@metrocre.com](mailto:moliver@metrocre.com) or [bwayburn@metrocre.com](mailto:bwayburn@metrocre.com)

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**ILLINOIS** (Madison, Monroe, and St. Clair Counties)

Contact: Ted Ridder  
Qdoba Restaurant Corporation  
4865 Ward Road, Suite 500  
Wheat Ridge, CO 80033  
Phone: (720) 898.3911  
Cell: (303) 898.1151  
Fax: (720) 898.2396  
Email: [tridder@qdoba.com](mailto:tridder@qdoba.com)

Broker: Chris Zoellner  
Foundation Commercial  
618 Spirit Drive, Suite #250  
St. Louis, MO 63005  
Phone: (314) 862.4220  
Cell: (314) 814.4220  
Fax: (636) 532.7847  
Email: [chrisz@foundationcommercial.com](mailto:chrisz@foundationcommercial.com)

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**ILLINOIS** (Lake and McHenry Counties, and the territory north of the following demarcation; from the McHenry county line going south east on Hwy. 20, north on Hwy. 25 in Elgin, south east on Hwy. 19, north around the borders of O'Hare International Airport to I-90 and east on Hwy. 19 to Lake Michigan)

Contact: Mike Pranke  
3103 N. Oakland Avenue  
Milwaukee, WI 53211  
Phone: (414) 962.4200  
Fax: (530) 348.5853  
Email: [mpranke@roaring-fork.com](mailto:mpranke@roaring-fork.com)

Contact: Ron Stokes  
3103 N. Oakland Avenue  
Milwaukee, WI 53211  
Cell: (262) 391.2838  
Fax: (413) 581.8145  
Email: [rstokes@qdoba.com](mailto:rstokes@qdoba.com)

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**ILLINOIS** (Henry, Jo Daviess, Macon, McLean, Menard, Ogle, Peoria, Rock Island, Sangamon, Tazewell, Winnebago and Woodford Counties)

Contact: Kevin Pogue  
2401 W. Cabana Court  
Peoria, IL 61614  
Phone: (309) 253.6511  
Fax: (309) 691.6994  
Email: [mayjames84@aol.com](mailto:mayjames84@aol.com)

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**ILLINOIS** (Quincy)

Contact: James May  
430 Pinehurst Drive  
Quincy, IL 62305  
Phone: (217) 316.1719  
Fax: (217) 228.9848  
Email: [emaloof@aol.com](mailto:emaloof@aol.com)

---

**ILLINOIS** (Springfield, Champaign)

Contact: Lee Maloof  
804 E. Park Avenue, Suite #103  
Libertyville, IL 60048  
Phone: (847) 281.9714  
Cell: (224) 628.0558  
Fax: (847) 281.9715  
Email: [emaloof@aol.com](mailto:emaloof@aol.com)

---

**ILLINOIS** (Jackson and Williamson Counties)

Contact: Jerry Wieser  
1415 Donna Lynn Dr.  
Jackson, MO 63755  
Phone: (573) 225.8785  
Cell: (573) 450.7971  
Fax: (573) 332.1886  
Email: [jwieser@charter.net](mailto:jwieser@charter.net)

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**INDIANA** (Clark, Floyd, Harrison, and Scott Counties)

Contact: Don Doyle and Mike Grisanti  
Preston Pointe  
333 East Main Street, Suite #304  
Louisville, KY 40202  
Phone: (502) 429.0341 x1102  
Cell: (502) 905.5429  
Fax: (502) 426.1236  
Email: [ddoyle@qdoba.com](mailto:ddoyle@qdoba.com) or [mike@grisantis.com](mailto:mike@grisantis.com)

Broker: Paul Grisanti  
Grisanti-Head Commercial Real Estate  
201 Moser Road  
Louisville, KY 40223  
Phone: (502) 253.1811  
Cell: (502) 644.0089  
Fax: (502) 253.1812  
Email: [paul@grisanti-head.com](mailto:paul@grisanti-head.com)

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**INDIANA** (Evansville)

Contact: Prince D. Samuel  
4221 Washington Ave.  
Evansville, IN 47714  
Phone: (812) 401.3937  
Cell: (812) 760.7503  
Fax: (812) 573.5555  
Email: [prince.samuel1@yahoo.com](mailto:prince.samuel1@yahoo.com)

---

**INDIANA** (Terre Haute)

Contact: Trey Miller  
Tomatillo Enterprises, Inc.  
5510 Ryanne Marie Lane  
Terre Haute, IN 47802  
Phone: (812) 299.4399  
Cell: (314) 323.1261  
Email: [tremiller@verizon.net](mailto:tremiller@verizon.net)

---

**INDIANA** (Adams, Allen, Bartholomew, Benton, Blackford, Boone, Brown, Carroll, Cass, Clinton, Decatur, DeKalb, Delaware, Elkhart, Fayette, Fountain, Fulton, Grant, Hamilton, Hancock, Hendricks, Henry, Howard, Huntington, Jasper, Jay, Johnson, Kosciusko, LaGrange, Lake, LaPorte, Lawrence, Madison, Marion, Marshall, Miami, Monroe, Montgomery, Morgan, Newton, Noble, Owen, Porter, Pulaski, Putnam, Randolph, Rush, Shelby, St. Joseph, Starke, Steuben, Tippecanoe, Tipton, Wabash, Warren, Wayne, Wells, White and Whitley Counties.)

Contact: Greg Willman  
5625 N. Post Road, Suite 103  
Indianapolis, IN 46216  
Phone: (317) 634.2794  
Cell: (317) 313.9003  
Fax: (317) 634.2815  
Email: [gwillman@aztecllc.com](mailto:gwillman@aztecllc.com)

Broker: Steve Delaney and Larry Davis  
Sitehawk Retail Real Estate  
8500 Keystone Crossing, Suite #170  
Indianapolis, IN 46240  
Phone: (317) 844.5313  
Cell: (317) 418.7215  
Fax: (317) 534.3135  
Email: [sdelaney@sitehawkretail.com](mailto:sdelaney@sitehawkretail.com) or  
[ldavis@sitehawkretail.com](mailto:ldavis@sitehawkretail.com)

---

**IOWA** (Black Hawk, Dallas, Johnson, Linn, Polk and Story Counties)

Contact: Joe Cody  
1708 South 1<sup>st</sup> Street  
Willmar, MN 56201  
Phone: (320) 231.3750 x11  
Cell: (320) 761.1299  
Fax: (320) 235.0879  
Email: [cody@borderstates.net](mailto:cody@borderstates.net)

---

**IOWA** (Pottawattamie and Woodbury Counties)

Contact: Ken Friednash  
P.O. Box 200818  
Denver, CO 80220  
Phone: (877) 736.2248  
Cell: (303) 910.9335  
Fax: (877) 736.2248  
Email: [kfriednash51@msn.com](mailto:kfriednash51@msn.com)

Broker: Ronald Nelson, CCIM  
Commercial Property Consultants  
122 S. Phillips Ave., Suite #350  
Sioux Falls, SD 57104  
Phone: (605) 997.0778  
Cell: (605) 728.7600  
Fax: (605) 339.2018  
E-Mail: [ron.nelson@cpconsultant.com](mailto:ron.nelson@cpconsultant.com)

---

**IOWA** (Dubuque and Scott Counties)

Contact: Kevin Pogue  
2401 W. Cabana Court  
Peoria, IL 61614  
Phone: (309) 253.6511  
Fax: (309) 691.6994  
Email: [pogostix@mindspring.com](mailto:pogostix@mindspring.com)

---

**IOWA** (Davenport)

Contact: Lee Maloof  
804 E. Park Avenue, Suite #103  
Libertyville, IL 60048  
Phone: (847) 281.9714  
Cell: (224) 628.0558  
Fax: (847) 281.9715  
Email: [emaloof@aol.com](mailto:emaloof@aol.com)

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**KANSAS** (Topeka)

Contact: Chuck and Joy Stratman  
6429 SW 24<sup>th</sup> Street  
Topeka, KS 66614  
Phone: (785) 554.0428  
Fax: (785) 273.2007  
Email: [Qdobaks@att.net](mailto:Qdobaks@att.net)

---

**KENTUCKY** (Boone, Campbell, and Kenton Counties)

Contact: Chip Beltchenko  
Qdoba Restaurant Corporation  
930 Crestfield  
Libertyville, IL 60048  
Phone: (847) 362.2970  
Cell: (847) 220.3804  
Email: [cbeltchenko@qdoba.com](mailto:cbeltchenko@qdoba.com)

Broker: Kristine Davidson  
Brandt Retail Group  
8044 Montgomery Road, Suite 242  
Cincinnati, OH 45236  
Phone: (513) 984.0800 x18  
Cell: (513) 325.3014  
Fax: (513) 792.3027  
Email: [Davidson\\_k@brandtretailgroup.com](mailto:Davidson_k@brandtretailgroup.com)

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**KENTUCKY** (Bourbon, Bullitt, Clark, Fayette, Franklin, Jefferson, Jessamine, Madison, Oldham, Scott, Warren, and Woodford Counties)

Contact: Don Doyle and Mike Grisanti  
Preston Pointe  
333 East Main Street, Suite #304  
Louisville, KY 40202  
Phone: (502) 429.0341 x1102  
Cell: (502) 905.5429  
Fax: (502) 426.1236  
Email: [ddoyle@qdoba.com](mailto:ddoyle@qdoba.com) or [mike@grisantis.com](mailto:mike@grisantis.com)

Broker: Paul Grisanti  
Grisanti-Head Commercial Real Estate  
201 Moser Road  
Louisville, KY 40223  
Phone: (502) 253.1811  
Cell: (502) 644.0089  
Fax: (502) 253.1812  
Email: [paul@grisanti-head.com](mailto:paul@grisanti-head.com)

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**KENTUCKY** (Boyd, Carter and Greenup Counties)

Contact: S. Paul Passafiume, Jr.  
1974 A. Douglass Blvd.  
Louisville, KY 40205  
Phone: (502) 451.7792, x203  
Cell: (502) 291.4848  
Email: [passdevco@aol.com](mailto:passdevco@aol.com)

Contact: Bryan P. Shaffer  
Cell: (304) 685.4953  
Fax: (304) 296.3598  
Email: [bshaffer@wvqdoba.com](mailto:bshaffer@wvqdoba.com)

---

**KENTUCKY** (McCracken County)

Contact: Jerry Wieser  
1415 Donna Lynn Dr.  
Jackson, MO 63755  
Phone: (573) 225.8785  
Cell: (573) 450.7971  
Fax: (573) 332.1886  
Email: [jwieser@charter.net](mailto:jwieser@charter.net)

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**LOUISIANA** (Baton Rouge)

Contact: Keith Trahan  
1003 Hugh Wallis Road South, Suite G-6  
Lafayette, LA 70508  
Phone: (337) 234.8442  
Cell: (337) 278.0681  
Fax: (337) 237.3824  
Email: [keithtrahan@hotmail.com](mailto:keithtrahan@hotmail.com)

Broker: George Kurz  
Kurz & Hebert Commercial Real Estate, Inc.  
P.O. Box 80301  
Baton Rouge, LA 70898  
Phone: (225) 925.0600  
Fax: (225) 925.0661  
Email: [george@kurzherbert.com](mailto:george@kurzherbert.com)

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**MARYLAND** (Baltimore City and Baltimore, Carroll, Harford and Howard Counties)

Contact: Brad Hoag  
1937 Greenspring Drive  
Timonium, MD 21093  
Phone: (410) 561.3100  
Cell: (410) 913.6441  
Fax: (410) 561.3118  
Email: [phoenixfoods@kbofbaltimore.com](mailto:phoenixfoods@kbofbaltimore.com)

---

**MARYLAND** (Montgomery, Prince Georges, Anne Arundel, Charles and Fredrick Counties)

Contact: Richard Pawlowski  
152 West 57<sup>th</sup> Street  
New York, NY 10019  
Phone: (212) 277.5620  
Cell: (646) 492.2777  
Fax: (646) 365.2323  
Email: [rpawlowski@capitolq.com](mailto:rpawlowski@capitolq.com)

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**MASSACHUSETTS** (Boston)

Contact: Laurie Macaluso  
Qdoba Restaurant Corporation  
523 Long Branch Avenue  
Long Branch, NJ 07740  
Phone: (732) 413.0199  
Cell: (732) 895.2591  
Fax: (347) 689.1618  
Email: [lmacaluso@qdoba.com](mailto:lmacaluso@qdoba.com)

Broker: Jonathan Lapat  
Strategic Retail Advisors  
405 Cochituate Road; Suite 301  
Framingham, MA 01701  
Phone: (508) 405.1918 x112  
Fax: (508) 405.1931  
Cell: (617) 650.1876  
Email: [jlapat@sraretail.com](mailto:jlapat@sraretail.com)

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**MICHIGAN** (Allegan, Berrien, Genesee, Jackson, Kalamazoo, Kent, Lapeer, Macomb, Monroe, Muskegon, Oakland, Ottawa, Sanilac, St. Clair, Van Buren, Washtenaw and Wayne Counties)

Contact: Chip Beltchenko  
Qdoba Restaurant Corporation  
930 Crestfield  
Libertyville, IL 60048  
Phone: (847) 362.2970  
Cell: (847) 220.3804  
Email: [cbeltchenko@qdoba.com](mailto:cbeltchenko@qdoba.com)

Broker: **(Grand Rapids/Kalamazoo Market)**  
Chris Muller  
M Retail Solutions  
560 5<sup>th</sup> Street, Suite #204  
Grand Rapids, MI 49504  
Phone: (616) 881.2888  
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Fax: (616) 855.4735  
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Broker: **(Detroit Market)**  
Matt Swantko  
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26555 Evergreen Road, Suite 500  
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**MICHIGAN** (Bay, Clinton, Eaton, Grand Traverse, Ingham, Livingston, Midland, and Saginaw Counties)

Contact: Greg Johnroe  
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**MICHIGAN** (Ann Arbor)

Contact: Peter Shipman  
401 E. Stadium Blvd.  
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Fax: (734) 663.0056  
Email: [buenaventures@msn.com](mailto:buenaventures@msn.com)

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**MINNESOTA** (Anoka, Carver, Dakota, Hennepin, Ramsey, Scott, Washington & Wright Counties)

Contact: Chip Beltchenko  
Qdoba Restaurant Corporation  
930 Crestfield  
Libertyville, IL 60048  
Phone: (847) 362.2970  
Cell: (847) 220.3804  
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**MINNESOTA** (Benton, Blue Earth, Nicollet, Olmsted, Stearns & Winona Counties)

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Cell: (320) 761.1299  
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**MINNESOTA** (Bemidji)

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**MINNESOTA** (Moorhead)

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Fargo, ND 58106  
Phone: (701) 282.2324  
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**MINNESOTA** (Minneapolis)

Contact: Steve Stranger  
194 Pioneer Trail  
Chaska, MN 55318  
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**MISSISSIPPI** (Forrest, Hancock, Harrison, Jackson and Lamar Counties)

Contact: Travis Bolster  
15 Jubilee Point  
Hattiesburg, MS 39402  
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**MISSISSIPPI** (South Haven)

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Cell: (270) 404.0860  
Fax: (270) 651.5618  
Email: [pgaunce@gaunce.com](mailto:pgaunce@gaunce.com)

Broker: Robert M. Sloan  
The Shopping Center Group  
773 Brookhaven Circle East  
Memphis, TN 38117  
Phone: (901) 921.1735

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**MISSOURI** (Boone, Callaway, Cole, Franklin, Gasconade, Jefferson, Montgomery, St. Charles, St. Louis and Warren Counties)

Contact: Ted Ridder  
Qdoba Restaurant Corporation  
4865 Ward Road, Suite 500  
Wheat Ridge, CO 80033  
Phone: (720) 898.3911  
Cell: (303) 898.1151  
Fax: (720) 898.2396  
Email: [tridder@qdoba.com](mailto:tridder@qdoba.com)

Broker: Chris Zoellner  
Foundation Commercial  
618 Spirit Drive, Suite #250  
St. Louis, MO 63005  
Phone: (314) 862.4220  
Cell: (314) 814.4220  
Fax: (636) 532.7847  
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**MISSOURI** (Springfield)

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Fax: (417) 863.8686  
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Broker: Ken Schwab  
Wilhoit Properties  
1730 E. Republic Road, Suite F  
Springfield, MO 65804  
Phone: (417) 890.3226  
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**MISSOURI** (Cape Girardeau County)

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**MONTANA** (Cascade, Gallatin and Missoula Counties)

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**MONTANA** (Billings)

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Billings, MT 59102  
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**MONTANA** (Kalispell)

Contact: Stan Pine  
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Fax: (406) 755.7576  
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**NEBRASKA** (Cass, Dakota, Douglas, Lancaster, Sarpy, and Saunders, Washington Counties)

Contact: Ken Friednash  
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Cell: (303) 910.9335  
Fax: (877) 736.2248  
Email: [kfriednash51@msn.com](mailto:kfriednash51@msn.com)

Broker: Scott Schneiderman  
CB Richard Ellis  
11213 Davenport Street, Suite 300  
Omaha, NE 68154-2604  
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Cell: (402) 290.2125  
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**NEBRASKA** (Adams, Hall, Madison and Platte Counties)

Contact: Tom Middleton  
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**NEBRASKA** (Kearney City)

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**NEVADA** (Reno)

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Fax: (760) 476.3451

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C.B. Richard Ellis  
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Reno, NV 89511  
Phone: (775) 356.6285  
Cell: (775) 830.8207  
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**NEVADA** (Las Vegas)

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Valencia, CA 91381  
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Cell: (661) 644.4676  
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**NEW HAMPSHIRE** (Cheshire, Merrimack, Hillsborough, Rockingham and Strafford Counties)

Contact: Jeffrey Ackerman  
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Wellesley, MA 02482  
Phone: (781) 235.1904  
Cell: (617) 510.1131  
Fax: (781) 235.8822  
Email: [jeff@chair5.com](mailto:jeff@chair5.com)

Broker: Pat Paladino  
Meredith & Grew  
160 Federal Street  
Boston, MA 02110-1701  
Phone: (617) 330.8026  
Cell: (617) 877.1257

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**NEW JERSEY** (Entire State with exception to Burlington, Camden and Gloucester Counties)

Contact: Laurie Macaluso  
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523 Long Branch Avenue  
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Phone: (732) 413.0199  
Cell: (732) 895.2591  
Fax: (347) 689.1618  
Email: [lmacaluso@qdoba.com](mailto:lmacaluso@qdoba.com)

Broker: Jason Pierson  
CB Richard Ellis  
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East Brunswick, NJ 08816  
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**NEW JERSEY** (Burlington, Camden and Gloucester Counties)

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Fax: (502) 614.7524  
Email: [jeffhutter@bellsouth.net](mailto:jeffhutter@bellsouth.net)

Broker: Douglas J. Green  
Michael Salove Company, Commercial Real Estate  
1700 Market Street, 17<sup>th</sup> Floor  
Philadelphia, PA 19103  
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Fax: (215) 568.2666  
Email: [dgreen@salove.com](mailto:dgreen@salove.com)

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**NEW JERSEY**

Contact: Rob Lyon III, Real Estate Director  
Phone: (973) 674.2664  
Fax: (973) 676.5645  
Email: [boblyon@gmail.com](mailto:boblyon@gmail.com)

Broker: Jim Guisewhite  
William Crisp Realty, LLC  
358 Fifth Avenue, Suite #1207  
New York, NY 10001  
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**NEW JERSEY**

Contact: Robert Palmer  
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Jersey City, NJ 07307  
Phone: (973) 714.8616  
Fax: (201) 222.3607

Broker: Jay Miller  
RAS Brokerage  
221 West Street Road  
Feasterville, PA 19053  
Phone: (215) 322.8070  
Fax: (215) 322.8460

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**NEW MEXICO** (Bernalillo, San Juan, Sandoval, and Valencia Counties)

Contact: Tom Reinhard  
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Colorado Springs, CO 80909  
Phone: (719) 955.2047  
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**NEW YORK** (Select Counties and Boros in the State of New York)

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Qdoba Restaurant Corporation  
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Long Branch, NJ 07740  
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Fax: (347) 689.1618  
Email: [lmacaluso@qdoba.com](mailto:lmacaluso@qdoba.com)

**(Manhattan)**

Broker: Andrew Mandell or Richard Skulnik  
RIPCO Real Estate Corporation  
150 East 58<sup>th</sup> Street, 15<sup>th</sup> Floor  
New York, NY 10155  
Phone: (212) 750.6565  
Fax: (212) 750.6767  
Email: [amandell@ripcony.com](mailto:amandell@ripcony.com) or [rskulnik@ripcony.com](mailto:rskulnik@ripcony.com)

**(Long Island & Boros)**

Broker: Thomas Rettaliata / Joanne Argenti  
RIPCO Real Estate Corporation  
420 Jericho Turnpike, Suite 100  
Jericho, NY 11753  
Phone: (516) 933.8880  
Fax: (516) 933.2514  
Email: [trettaliata@ripcony.com](mailto:trettaliata@ripcony.com) or [jargenti@ripcony.com](mailto:jargenti@ripcony.com)

**(West Chester)**

Broker: Nicholas A. Leibowitz  
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1055 Washington Blvd.  
Stamford, CT 06901  
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Fax: (203) 222.4186  
Email: [nleibowitz@gvawilliams.com](mailto:nleibowitz@gvawilliams.com)

**(Upstate NY)**

Broker: David Nicholson  
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120 North Pointe Blvd., Suite 301  
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**NEW YORK** (Fresh Meadows)

Contact: Eric Berwin  
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**NEW YORK** (Chautauqua, Erie and Niagara Counties)

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2225 Downs Drive, 6<sup>th</sup> floor  
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**NORTH CAROLINA** (Cabarrus, Chatham, Durham, Franklin, Gaston, Johnston, Lincoln, Mecklenburg, Orange, Rowan, Union and Wake Counties and the protected area around the Qdoba locations in Mooresville and Burlington.)

Contact: Tom Lewison  
10915 Southern Loop Blvd.  
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Broker: George Lee  
Professional Realty, Inc.  
8910 Two Notch Road, Suite #302  
Columbia, SC 29223  
Phone: (803) 419.4020  
Cell: (803) 309.5021  
Fax: (803) 419.4090  
Email: [george@profrealty.com](mailto:george@profrealty.com)

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**NORTH DAKOTA** (Grand Forks, Fargo, Bismarck)

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Fargo, ND 58106  
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**(Grand Forks)**  
Broker: Kevin Ritterman  
Dakota Commercial and Development  
2300 Library Circle  
Grand Forks, ND 58208  
Phone: (701) 772.3101  
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**(Fargo)**  
Broker: Jeffrey Schlossman  
Schlossman Commercial Real Estate, Inc.  
P.O. Box 9978  
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**(Bismarck)**  
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The Aspen Group  
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**OHIO** (Butler, Clark, Clermont, Greene, Hamilton, Miami, Montgomery and Warren Counties)

Contact: Chip Beltchenko  
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930 Crestfield  
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Broker: Kristine Davidson  
Brandt Retail Group  
8044 Montgomery Road, Suite 242  
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**OHIO** (Dayton)

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**OHIO** (Cleveland)

Contact: Tom Gooding  
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Brecksville, OH 44141

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**OHIO** (Clinton County, Athens County and the area North of I-70, including the counties of Delaware, Franklin, Licking and Madison)

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Broker: Wayne B. Harer  
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**OHIO** (Cincinnati)

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Brandt Retail Group, Inc.  
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**OHIO** (Columbus)

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Broker: Adam Rudolph  
David J. Glimcher Company  
150 E. Main Street, Suite 500  
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**OHIO** (Bowling Green)

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**OHIO** (Belmont County)

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Contact: Bryan P. Shaffer  
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**OHIO** (Erie and Lucas Counties)

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Contact: Joseph Viviano  
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**OHIO** (Paulding and Van Wert Counties)

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Broker: Steve Delaney and Larry Davis  
Sitehawk Retail Real Estate  
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**OKLAHOMA** (Comanche County)

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**OKLAHOMA** (Canadian, Cleveland, Logan, McClain, Oklahoma and Pottawatomie Counties)

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**PENNSYLVANIA** (Berks, Bucks, Columbia, Cumberland, Dauphin, Delaware, Lackawanna, Lancaster, Lebanon, LeHigh, Luzerne, Monroe, Montgomery, Northampton, Philadelphia and York Counties)

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Fax: (215) 568.2666  
Email: [dgreen@salove.com](mailto:dgreen@salove.com)

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**PENNSYLVANIA** (Allegheny, Beaver, Butler and Washington Counties)

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Fax: (412) 262.7766  
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Broker: Herky Pollock  
CB Richard Ellis  
US Steel Tower, Suite 1400, 600 Grant Street  
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Cell: (412) 551.0795  
Fax: (412) 918.5638  
Email: [herky.pollock@cbre.com](mailto:herky.pollock@cbre.com)

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**PENNSYLVANIA** (Philadelphia)

Contact: Will Charbonnet, Jr.  
45 E. City Avenue, Suite #367  
Bala Cynwyd, PA 19004

Broker: Douglas J. Green  
Michael Salove Company, Commercial Real Estate  
1700 Market Street, 17<sup>th</sup> Floor  
Philadelphia, PA 19103  
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**PENNSYLVANIA** (Chester County)

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Cell: (502) 797.9111  
Fax: (502) 614.7524  
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**PENNSYLVANIA** (State College)

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**PENNSYLVANIA** (Crawford, Erie and Warren Counties)

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2225 Downs Drive, 6<sup>th</sup> floor  
Erie, PA 16509  
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**PENNSYLVANIA** (Lancaster)

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Lititz, PA 17543  
Phone: (717) 286.6965  
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Email: [marcsteren@yahoo.com](mailto:marcsteren@yahoo.com)

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**SOUTH CAROLINA** (Entire state with exception to Aiken, Edgefield and Sumner Counties)

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Phone: (317) 634.2794  
Cell: (317) 313.9003  
Fax: (317) 634.2815  
Email: [gwillman@aztecllc.com](mailto:gwillman@aztecllc.com)

Broker: George E. Wilson, CCIM  
Adams & Wilson Development  
835 Lowcountry Blvd.  
Mt. Pleasant, SC 29464  
Phone: (843) 216.9993  
Cell: (843) 709.6272  
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**SOUTH DAKOTA** (Lincoln, Minnehaha, Counties)

Contact: Ken Friednash  
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Denver, CO 80220  
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Cell: (303) 910.9335  
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Broker: Ronald Nelson, CCIM  
Commercial Property Consultants  
122 S. Phillips Ave., Suite #350  
Sioux Falls, SD 57104  
Phone: (605) 997.0778  
Cell: (605) 728.7600  
Fax: (605) 339.2018  
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**SOUTH DAKOTA** (Brookings, Brown, Custer, Lawrence, Pennington Counties)

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**TENNESSEE** (Cheatham, Davidson, Dickson, Montgomery, Robertson, Rutherford, Sumner, Williamson and Wilson Counties)

Contact: Don Doyle and Mike Grisanti  
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Broker: Richard Jones  
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**TENNESSEE** (Chattanooga)

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Broker: George Lee  
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**TENNESSEE** (Memphis)

Contact: Patrick Gaunce  
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Glasgow, KY 42141  
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Fax: (270) 651.5618  
Email: [pgaunce@gaunce.com](mailto:pgaunce@gaunce.com)

Broker: Robert M. Sloan  
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773 Brookhaven Circle East  
Memphis, TN 38117  
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**TENNESSEE** (Knoxville)

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**TEXAS** (Houston)

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**TEXAS** (Austin)

Contact: Wesley Colwell  
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Contact: Kortney Otten  
13418 W. 61<sup>st</sup> Place  
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Broker: Chase Northington  
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221 W. sixth Street  
Austin, TX 78701  
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**TEXAS** (Archer and Wichita Counties)

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**TEXAS** (Dallas / Ft. Worth)

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Arlington, TX 76003-0609  
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**VIRGINIA** (The cities of Chesapeake, Hampton, Newport News, Norfolk, Suffolk, and Virginia Beach and the counties of Gloucester, Isle of Wight, Mathews, York, Northampton and Accomack in the Commonwealth of Virginia)

Contact: Mark Kelly  
1373 Air Rail Avenue  
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Phone: (757) 318.9444  
Fax: (757) 318.7050

Contact: Colin Kelly  
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Phone: (757) 318.9444  
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Fax: (757) 318.7050  
Email: [niloc831@aol.com](mailto:niloc831@aol.com)

Broker: Ned Brooks  
CB Richard Ellis  
150 West Main Street, Suite #1100  
Norfolk, VA 23510  
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**VIRGINIA** (Fairfax, Loudoun, Prince William and Stafford Counties)

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**VIRGINIA** (Richmond)

Contact: Bob Means  
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Louisville, KY 40223

Broker: **(Richmond)**  
Kevin E. Jennings and Ellen Long  
Taylor Long Properties, LLC  
4900 Augusta Avenue, Suite #104  
Richmond, VA 23230  
Phone: (804) 864.9788 x106  
Cell: (804) 402.0361  
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Email: [kevinjennings@taylorlongproperties.com](mailto:kevinjennings@taylorlongproperties.com)

Broker: **(N. Virginia)**  
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**VIRGINIA** (Arlington County, Alexandria and Falls Church)

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**VIRGINIA** (Washington and Scott Counties)

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Fax: (423) 357.0314  
Email: [mikesa@chartertn.net](mailto:mikesa@chartertn.net)

Broker: Ben Kenney  
Word Properties, Inc.  
1600 Riverview Tower  
900 South Gay Street  
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Phone: (865) 637.7777  
Fax: (865) 549.7400  
Email: [bkenney@lawlerwood.com](mailto:bkenney@lawlerwood.com)

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**WASHINGTON** (King, Kitsap, Pierce, Skagit, Snohomish, Thurston and Whatcom Counties)

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Broker: Robert Coron  
First American Properties, Inc.  
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**WASHINGTON** (Spokane)

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**WEST VIRGINIA** (Cabel, Harrison, Kanawha, Marion, Marshall, Ohio, Putnam, Raleigh, Wayne and Wood Counties)

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Cell: (502) 291.4848  
Email: [passdevco@aol.com](mailto:passdevco@aol.com)

Contact: Bryan P. Shaffer  
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**WISCONSIN** (Entire State except for the Counties of Pierce and St. Croix)

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**WYOMING** (Cheyenne & Laramie)

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